GLOBAL MANAGED SERVICES

TRANSFORM THE WAY YOU WORK

To remain competitive in today's challenging business environment, organizations must look at all aspects of their business for opportunities to not only increase profits but enhance operational efficiencies. Canon Solutions America's Global Managed Services division can help you address these challenges by developing customized workflows and solutions to help you improve productivity, reduce costs, and reach your sustainability goals.

As your strategic advisor, a dedicated team will work closely with you to design and implement a best-value solution and provide ongoing support across your entire organization. Let our experts help remove your daily inconveniences and relieve your IT and administrative burden so you can focus on the essentials of your business.

"Canon came back with the best solutions. Their platforms not only integrated very smoothly with all of our Canon equipment but also integrated with our equipment that isn't Canon."

- Kris Tanner, **Schneider Electric**

BENEFITS

Canon Solutions America's managed services and change management experience can be beneficial to your organization in a variety of ways.

- Unified management of your global print program to help you increase efficiencies and maximize productivity.

- Operating power spanning over 200 countries and regions*; effectively responding to the diverse needs of customers with worldwide operations.

- Global Account Manager to coordinate all aspects of your business with Canon.

- Global contract and local country agreements to harmonize product offerings and services.*

- Expert consultancy to identify potential savings and help you control the costs of your work environment.

- Innovative, secure, and scalable solutions designed to meet your current and future business needs.

- Behavioral change management support to help ensure effective implementation.

- Technology and workflow modifications to help you reduce waste and energy use.

- Dedicated personnel, on or off site, with a deep understanding of your business to help you make intelligent decisions based on costs, sustainability, security, and process efficiency.

*Working with affiliate companies in the Canon family of companies.

INNOVATIVE SOLUTIONS

Leveraging Canon's robust imaging technology portfolio and resources, Global Managed Services innovates around the latest trends in security, cloud, mobility, and analytics to deliver comprehensive enterprise programs.

Print Infrastructure Management

Digital Workflow Solutions

On- or Off-site Production Printing

Enhanced Security Solutions

Cloud-ready Devices and Applications

Predictive Business Intelligence/Analytics

Change Management Consulting

On-site and Digital Mail Services

STRATEGIC APPROACH

We use a proven, five-step approach to implement sustainable change while working to ensure performance and productivity during transition periods.

TRANSFORMATION PROCESS

DISCOVER & ANALYZE

To assess your business needs, we will conduct an audit of your current printing environment, workflows, and challenges, identifying opportunities to enhance productivity.

DESIGN

Leveraging our best practices and subject matter experts, we will design a customized solution to help you achieve your desired business outcomes.

DEPLOY & TRANSITION

Our team will implement a program to help ensure a seamless transition to your new managed solution, providing training and communications to support both your organization and end-users.

SUPPORT & MANAGE

We will help ensure your print fleet and document workflows maintain optimum performance over the long term, placing the highest importance on achieving agreed Key Performance Indicators and Service Level Agreements.

REVIEW

Utilizing captured service and performance information, we deliver continual improvements, supporting your evolving organizational needs.

Canon

CANON SOLUTIONS AMERICA

For more information call or visit **800-788-5795**
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